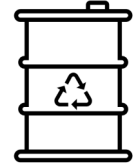





Commercial Waste Management Company

- Acquisition Opportunity -

Environmental Solutions & Recycling Company

This Company provides consumable absorbent and cleaning products as well as disposal services to industrial companies across 22 states. As an established leader in recycling for non-hazardous waste, the Company has taken a consultative approach to improving customers waste disposal practices by providing a turnkey solution with environmental goals in mind.



-  Repeat Customers
-  In-Place Management Team
-  Significant Growth Capacity

This is a great acquisition opportunity for a Strategic or Financial acquirer looking for an established Company with significant growth opportunities.

FINANCIAL HIGHLIGHTS

Recast EBITDA Summary
For the Calendar Years Ending December 31 (\$000)

	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>Proj. 2022</u>
Sales	\$5,645	\$4,788	\$5,734	\$6,598
Gross Margin	\$2,814	\$2,507	\$3,129	\$3,613
% of Sales	49.9%	52.4%	54.6%	54.8%
EBITDA	\$551	\$468	\$814	\$1,165
% of Sales	9.8%	9.8%	14.2%	17.7%

All information contained herein was derived from sources believed to be authoritative, but is not guaranteed. This offering may be withdrawn without any notice.

Client B2692 - Commercial Waste Management Company

For more information, please submit an executed Confidentiality Agreement. Qualified buyers will receive a Confidential Information Memorandum ("CIM").



Company is Offered Exclusively by:

SEALED BID

Phone: 952-893-0232

info@sealedbid.com

BUSINESS HIGHLIGHTS

- Established, Consistent Customer Base
- Responsive, Solution Oriented Customer Service
- Price Competitive Product & Service Offerings

GROWTH OPPORTUNITIES

- Immediate Sales Growth in Existing Service Area
- Add Complementary Services (Wastewater Treatment, Etc.)
- Capitalize on Existing Facility/Equipment Capacity
- Add Sales & Marketing Resources to Grow the Distribution Channel