

Industrial Product E-Commerce Retailer

- Acquisition Opportunity -

BUSINESS HIGHLIGHTS

- Extensive Retail Experience & Expertise in E-Commerce
- Quality Customer Service Team
- High-Quality Products from Manufacturers in all Industrial Categories (e.g. Makita, Stanley, Werner, Dupont, DeWalt, 3M, etc.)
- Competitive Pricing

GROWTH OPPORTUNITIES

- Drop-Ship Model with Scalable Operation
- Establish New Business Partners & Marketplaces
- Add Qualified Talent
- Leverage Drop-Ship Distribution Centers
- Expand International Sales

This Company has a successful 30+ year history of providing products to customers in manufacturing, industrial markets as well as many other B2B companies and institutions. In 2009, the team shifted focus to an E-Commerce model, which has driven significant growth and created partnerships with the industries top manufacturers.

Today, the Company markets more than 750,000 SKUs both directly and across numerous online marketplaces. There are many near term opportunities to capture new market share, expand product offerings, and improve margin!

An acquirer can look to leverage the Company's manufacturer & wholesaler relationships and E-Commerce expertise to drive exponential growth!

Industries Served

Agriculture	Office Supply
Construction	Education
Hospitality	Government
Healthcare	Manufacturing
Mining	Transportation

FINANCIAL HIGHLIGHTS

Recast EBITDA Summary
For the Calendar Years Ending December 31 (\$000)

	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>Proj. 2021</u>
Sales	\$20,633	\$24,466	\$26,507	\$35,135
EBITDA	\$936	\$540	\$355	\$1,424
<i>% of Sales</i>	<i>4.5%</i>	<i>2.2%</i>	<i>1.3%</i>	<i>4.0%</i>

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Client B2630 - Industrial Product E-Commerce Retailer

For more information, please submit an executed Confidentiality Agreement. Qualified buyers will receive a Confidential Information Memorandum ("CIM").



Company is Offered Exclusively by:

SEALED BID

Phone: 952-893-0232

info@sealedbid.com