

Agriculture Equipment Manufacturer - Acquisition Opportunity -

BUSINESS HIGHLIGHTS

- Blue-Chip Customers
- Engineering & Technological Expertise
- 15 US Patents
- Global Distribution Network
- Market Niche
- Established Management Team

GROWTH OPPORTUNITIES

- Proj. 2021 Captures Additional Margin Through Additional Equipment Sales
- Continued Product Expansion
- OEM Partnerships
- Expanded Sales & Marketing Efforts

This Company manufactures equipment and product enhancements for the premier Original Equipment Manufacturers in Ag. Over 30+ years this Company has grown sales and distribution throughout North America, Europe and China.



By focusing on innovation and technological advances, the Company has established itself as the market leader within its product niche.

This is a great acquisition opportunity for a Strategic or Financial acquirer looking for a niche manufacturer with substantial product and engineering expertise! An acquirer can look to immediately leverage the strong management team and blue-chip customer base to create growth!

FINANCIAL HIGHLIGHTS

Recast EBITDA Summary
For the Calendar Years Ending December 31 (\$000)

	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>Proj. 2021</u>
Sales	\$12,245	\$10,581	\$9,984	\$12,166	\$10,161	\$11,000
Gross Margin	\$3,576	\$3,047	\$2,877	\$3,469	\$3,047	\$3,503
% of Sales	29.2%	28.8%	28.8%	28.5%	30.0%	31.8%
EBITDA	\$1,281	\$945	\$729	\$1,093	\$899	\$1,250
% of Sales	10.5%	8.9%	7.3%	8.9%	8.8%	11.3%

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Client B2610 - Agriculture Equipment Manufacturer

For more information, please submit an executed Confidentiality Agreement. Qualified buyers will receive a Confidential Information Memorandum ("CIM").



Company is Offered Exclusively by:
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